

BMWWEBB

INDUSTRIAL PROPERTY DEVELOPERS

Bulletin

www.bmwebb.com

**Brad's update**

"A diplomat is some one who tells you to go to hell in such a way that you look forward to the trip."

With the end of the year fast approaching, I have seen some big changes within the group.

The economic cycle that we are still facing from the GFC has seen the whole world change in a different way to what we have previously seen. The shift in power, and finance and the way we do business has been heavily impacted. Continually, we as a group are watching to see what we can do to keep up with the rapid changes occurring and we are constantly changing and improving to ensure that we are still competitive.

Our capital spending for the year has been a tough decision; however with upgrades of our fleet costing millions, it is showing dividends in the increased service we are now able to provide to our clients.

Jim Meehan accompanied myself and Rodney Allan on a trip to China. Jim's eyes were quickly opened to the opportunities China has created for itself and just how strong an economy it has become.

As you will see in one of our major stories in this issue, Allan McNee has been with

the group for 20 years. I would personally like to congratulate Allan and thank him for being a loyal friend.

Finally, I would like to announce that I have been appointed to the Port of Townsville Board, which I feel is one of Townsville's, and the western district's, main drivers and assets of our local economy. I am certainly looking forward to the challenge.

I wish you all a safe and happy Christmas and New Year, and look forward to updating you on the changes in BM Webb Group in our next issue in March 2012.

The IQA AGM at BM Webb Quarry

On 4th October, BM Webb Quarry proudly hosted the Institute of Quarrying's Annual General Meeting at our site. The meeting included a close look at our newly completed Fixed Crushing Plant, followed by dinner and the IQA's usual meeting procedures. The IQA members were impressed with the site itself as well as the crushing plant, with many commenting on the cleanliness of the site.

BM Webb Quarry would like to thank Gavin Markwell of Markwell Group and the IQA for giving us the opportunity to host this event. We



would also like to thank a number of people for their help in getting the site prepared for such an event, including Wes Valinoti and his staff at the Quarry, Rodney Allan, Jim Meehan and Allan McNee.

BM Webb Quarry's Fixed Crushing Plant is now operational, producing products from Aggregates to Crusher Dust. Two new products being produced are 25mm Aggregate and 40/20mm rock, which are great when used as drainage rock. We also have large stocks of Crusher Dust and are constantly producing aggregates and road base products.

Christmas Closures and Wishes

BM Webb Group will be closed from Thursday 22nd December 2011 and will reopen Monday 9th January 2012.

BM Webb Quarry will be closed from Thursday 22nd December 2011 and will reopen Wednesday 4th January 2012.

We would like to take this opportunity to thank our staff, customers and suppliers for your support over the past year. We wish you all a safe and happy Christmas and look forward to dealing with you in 2012.

**Congratulations to Allan McNee**

BM Webb Group would like to congratulate Allan McNee on 20 years with the company. Allan started as a truck driver and has since grown with the group to become civil projects manager. Throughout his time with the group, Allan has worked in many divisions including construction, quarry and civil. Allan's strong work ethic means that he gives 100% to any project that he takes on.

On behalf of everyone at BM Webb Group, we thank you for your hard work and we are sure you will stay with the group for many more years to come. Congratulations Allan!

For more information contact:

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FOOD RELIEF
Feeding the Needy **NQ**



Extension of BM Webb Precast Factory



BM Webb Precast has had a consistent year, with external clients creating a high demand for our products in the first half of the year, including pre-stressed bridge decks for

Laing O'Rourke for the TMPA project, Boulderstone's Electrical Pit Lids at the Mount St John Water Treatment Plant and Precast Panels for RCQ's YWCA project. The remainder of 2011 has seen an increase in BM Webb Group's internal based work, with the completion of Locker Group and various other Webb Drive Industrial Estate projects.

Progress has started on the new extension of the Panel

Factory with the newly created space to be shared between BM Webb Precast, Concrete and Fabrication to ensure full utilization of the area. This also provides the opportunity to update facilities in all three divisions, which means more efficient service for our customers. The extension will double the current floor space from 3,000m² to 6,000m², with it taking up most of the storage space of

current panels. BM Webb Group will also develop a new system for storage and transportation of panels which will not only take up less undercover space but will also save time in loading panels for delivery. This will give better accessibility and allow us to reignite our pre painted panel option for customers.

For more information on BM Webb Precast, visit www.bmwebb.com

Taryn's Trip to Kenworth Factory

On Monday 5th September, Brown & Hurley Group Townsville flew a group to Melbourne to tour the Kenworth Factory. Included in this trip was Taryn Webb, BM Webb Group's Transport Manager. The trip consisted of a tour of the Cummins factory and call centre, along with the Kenworth Factory.

We would like to thank Len Roberts and Tony Burton of Brown & Hurley Group Townsville for giving Taryn the opportunity to experience the tour.

CONGRATULATIONS TO JAN O'KEEFE

Congratulations to Jan and Patrick O'Keefe on the arrival of their third child, Leah.

The beautiful baby girl arrived safely on 1st November 2011.

Locker Group move into their new premises



BM Webb Group would like to welcome Locker Group Townsville to Webb Drive Industrial Estate. Locker Group took possession of the new facility during handover on 31st October 2011 by Property Manager, Jeff Turner.

Locker Group North Queensland Sales Manager, John Peters said, "BM Webb Group were driven to exceed expectations which was reflected when they were able to reduce already established lead times. Locker Group were always treated with the

highest respect and in the most professional manner, when conversing with staff at BM Webb Group such as Paul Tim So, Jim Meehan and Jim Reidy."

The new premises is located at 176-180 Webb Drive, Bohle. We would like to thank all BM Webb staff involved in the completion of the premises and we are sure this facility will assist Locker Group to continue to provide quality products and service to the Townsville community.



team member profile

Jeff Turner

Jeff Turner is BM Webb Group's Property Manager. Jeff started with BM Webb Group in September 2004 as a purchasing officer. After showing an interest in Property Management, Jeff turned his hand to the maintenance side of things and quickly developed long standing relationships with BM Webb Group's tenants.

Jeff's outgoing personality and ability to problem solve gives him the tools he needs to assist our tenants and ensure their premises' are maintained to a high standard.

Jeff can be reached on 0403 588 966 or at jeff@bmwebb.com

BM Webb Quarry

- Crusher dust
- Aggregates
- Road bases
- Rock products
- Sand
- Top soil

Ph: 4778 8956 Fax: 4778 8952

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